

FY 2008 Financial Update
FY 2008 Mid-Year Budget Adjustment
Five-Year Financial Forecast
Ballot of City Services

Presented by Peter Zanoni, Director
Office of Management & Budget

April 30, 2008
City Council “B” Session

BUDGET DEVELOPMENT STRATEGY

FY 2009

Community & Employee Input	City Council Policy Direction			Service Delivery Plan Recommendation & Review			Adopted Budget
March 3	April 30 "B" Session	May 13 City Council Budget Retreat	June 18 "B" Session	July 1 - July 31	August 14 "A" Session	August 18 - Sept. 10	Sept. 11 "A" Session
Budget Input Box & Frontline Employee Focus Groups	Financial Forecast & Service Rating Ballot for Policy Direction	Set City Council Policy Goals & Service Delivery Priorities	Preliminary Budget Proposals	Develop Proposed Budget	Proposed Budget	Community & City Council Review	FY 2009 Budget & Appropriations Ordinance

All Events Scheduled Within Budget Calendar - City of San Antonio

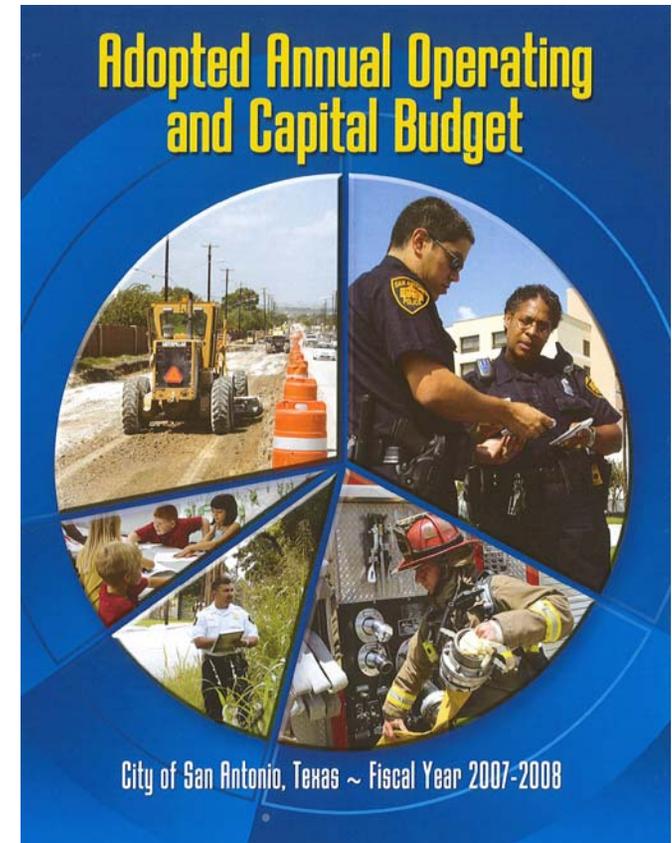
Six Plus Six Financial Report

Overview



Financial Report

- 3 + 9 Financial Report Recap
- General Fund
 - Revenues
 - Expenditures
- Other Funds
 - Environmental Services Fund
 - Development Services Fund
 - Hotel Occupancy Tax Funds
 - Airport Operating Fund



3+9 Financial Report Recap

- Three Plus Nine Financial Report presented to City Council on February 13, 2008
- Report included FY 2008 First Quarter actual revenue and expenditure amounts and projected amounts for remaining three quarters of FY 2008
- Report indicated General Fund revenues and expenditures in First Quarter were being received and expended as planned

6+6 Financial Report

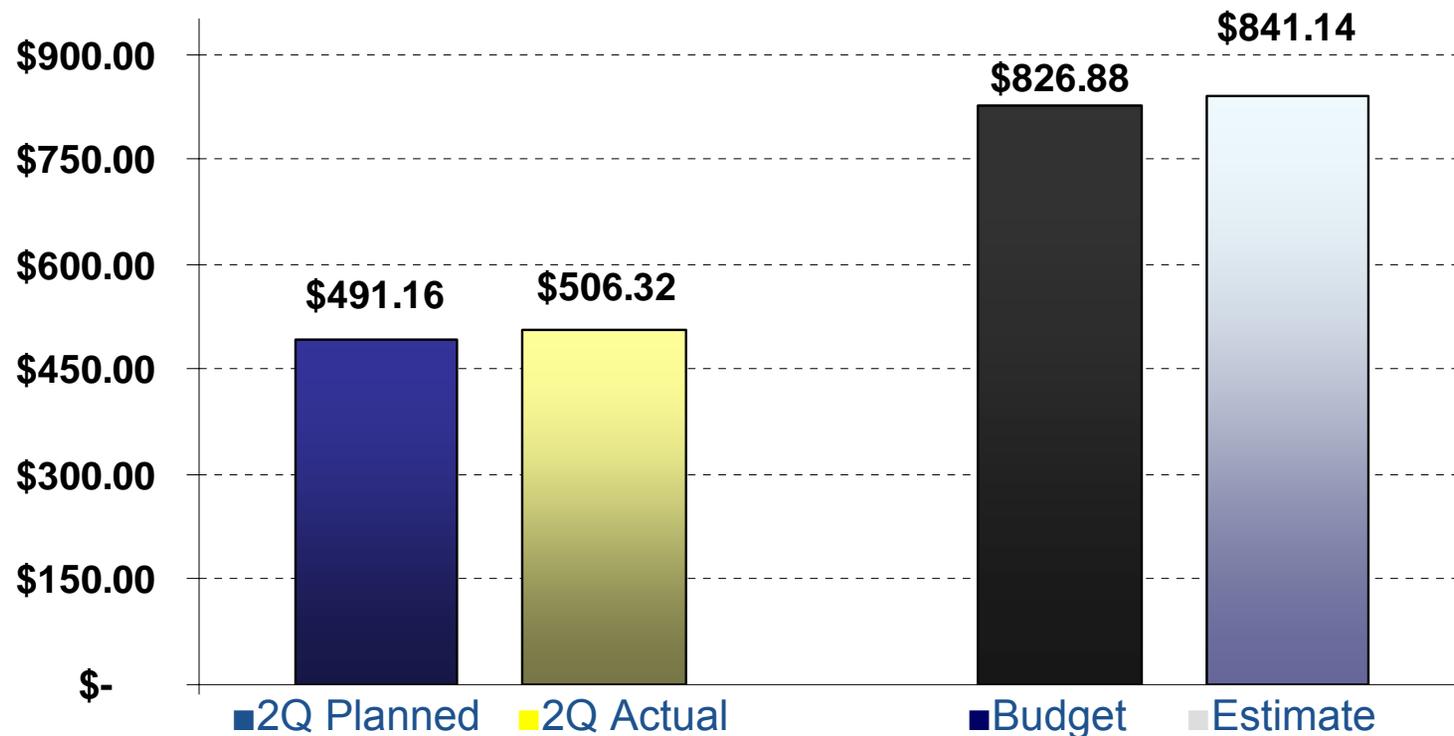
- Six Plus Six Report continuation of reporting FY 2008 financial status to City Council
- Includes actual revenue and expenditure amounts compared to planned amounts through the Second Quarter of FY 2008
- Projects revenues and expenditures for remaining two quarters of FY 2008
- Based on information provided in Six Plus Six Report, mid-year FY 2008 Budget Adjustment Ordinance scheduled for consideration
 - May 1 City Council “A” Session

FY 2008 Financial Conditions Summary (General Fund)

- Resources
 - With some exceptions, revenues are being received at planned amounts
 - Overall, no significant extra-ordinary collections to report
- Expenditures
 - Except for Police and Fire, projected planned amounts for all departments are within budget
 - Police and Fire are projected to exceed their appropriations level by a combined total of \$1.7M
- Staff will continue to closely monitor revenues and expenditures for All Funds in the third and fourth quarter

General Fund Revenues – All Sources (\$ in Millions)

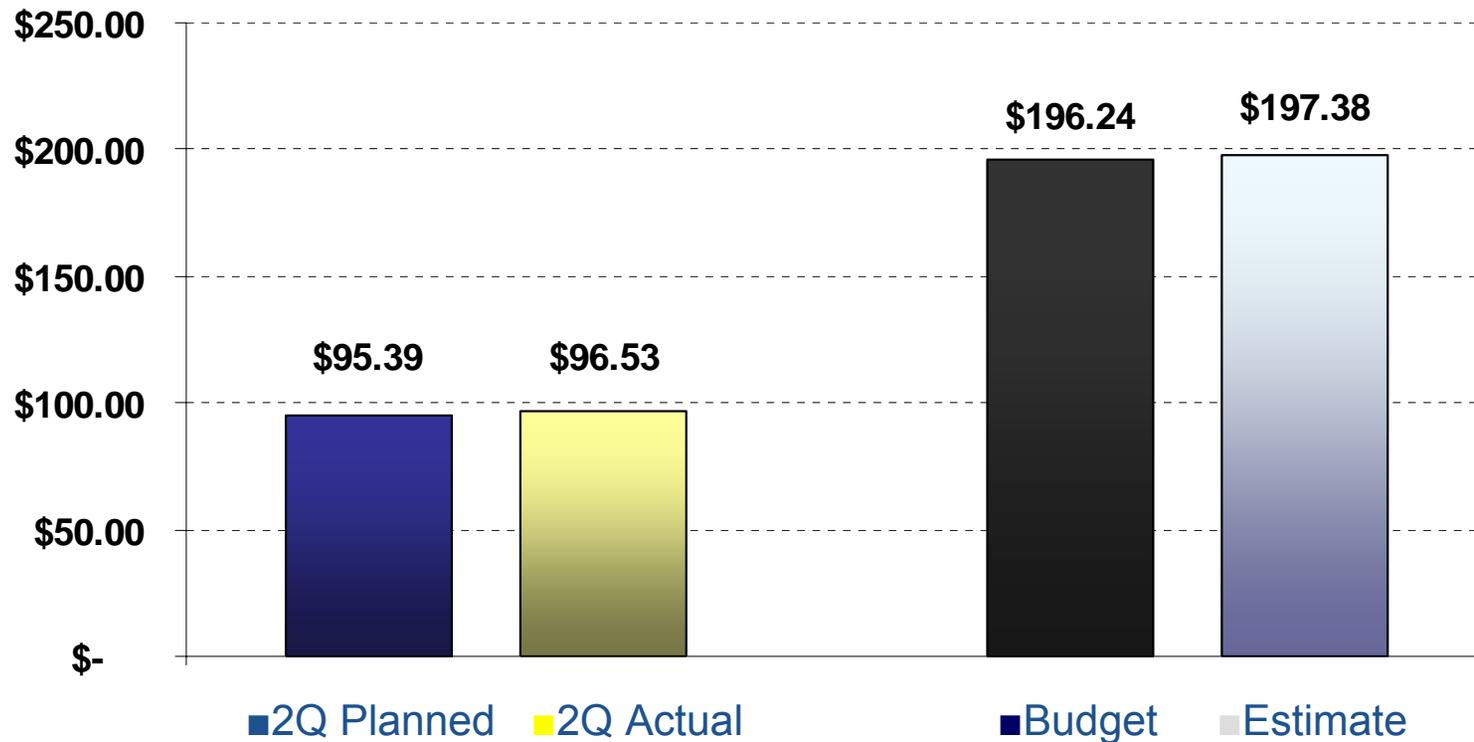
FY 2008 Estimate \$14.26M over FY 2008 Budget



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	491,156,875	506,318,577	15,161,702	826,885,777	841,141,660	14,255,883

Sales Tax Revenues (\$ in Millions)

FY 2008 Estimate \$1.14M over FY 2008 Budget



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	95,393,135	96,532,129	1,138,994	196,242,533	197,381,527	1,138,994

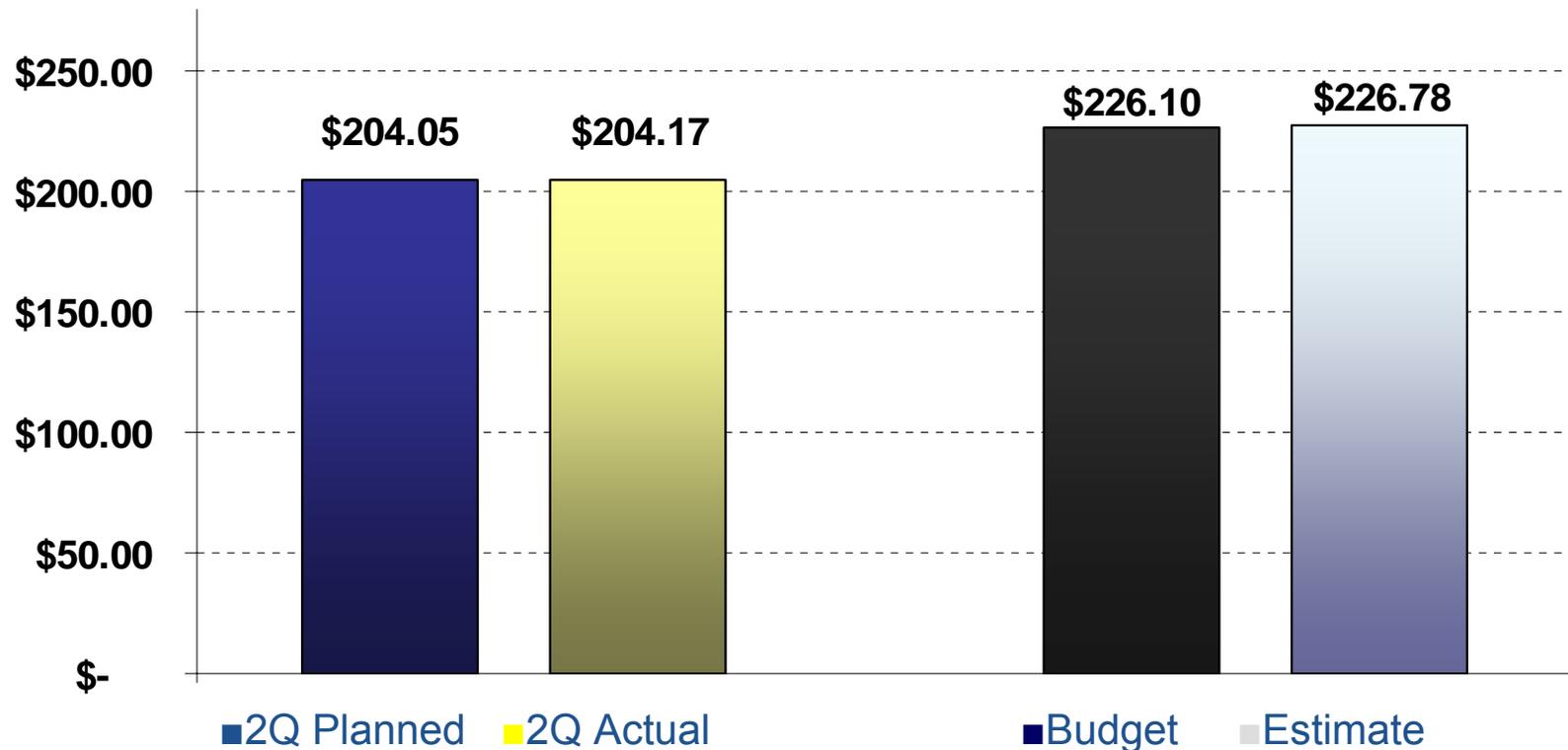
FY 2008 Sales Tax Monthly Collection (\$ in Millions)

Month Posted	Planned Amount	Actual Amount	Variance	Percent Collected
October	\$17.48	\$17.30	\$(0.19)	98.92%
November	13.88	15.10	1.22	108.81%
December	14.95	14.60	(0.35)	97.68%
January	21.58	21.26	(0.32)	98.53%
February	13.87	14.01	0.14	101.01%
March	13.63	14.26	0.64	104.61%
Total	\$95.39	\$96.53	\$1.14	101.2%

- Three (3) payments over planned amounts
- Three (3) payments under planned amounts

Property Tax Revenue (\$ in Millions)

FY 2008 Estimate \$687K over FY 2008 Budget

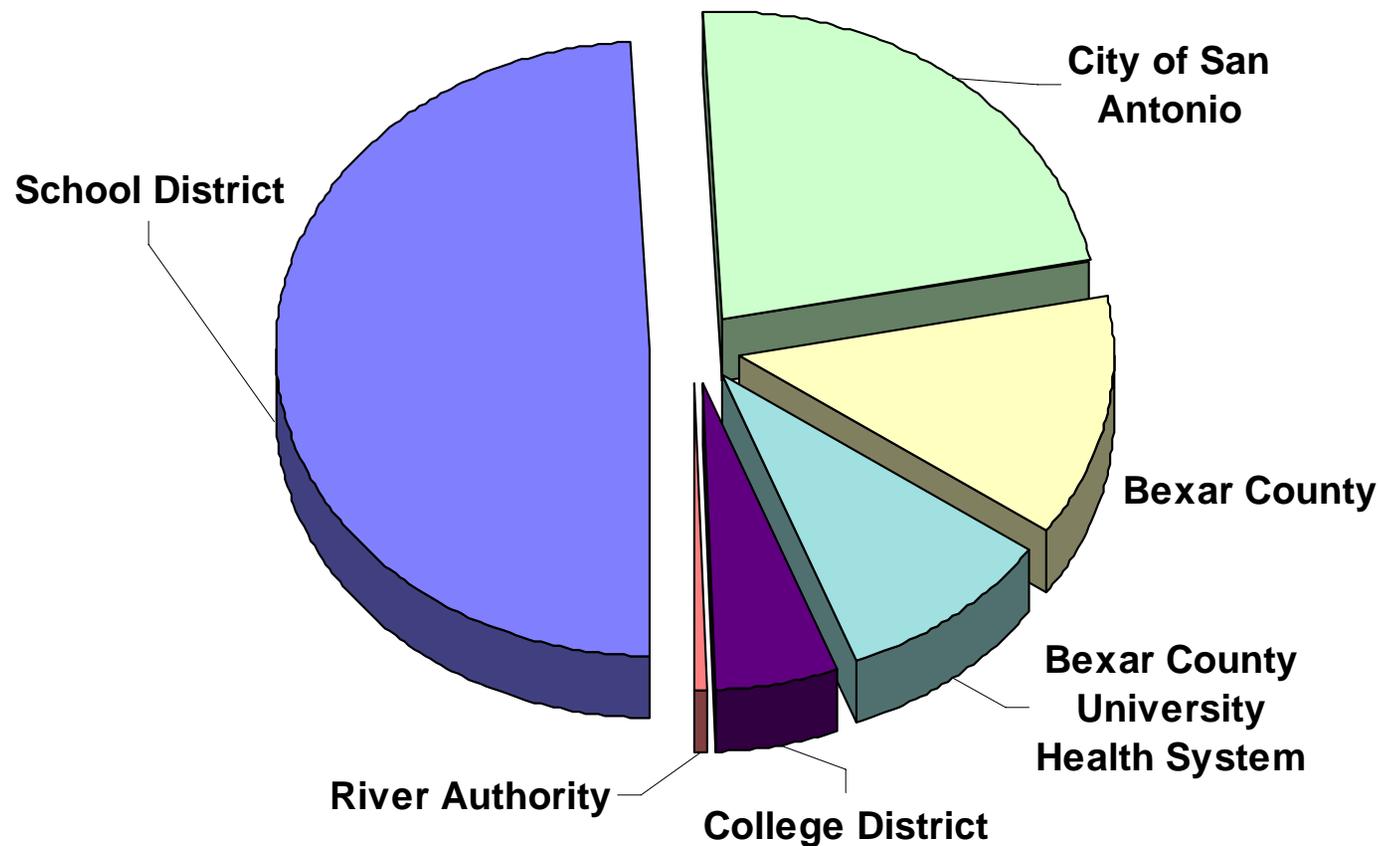


	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	204,052,761	204,167,839	115,078	226,095,647	226,782,866	687,219

Property Tax Revenue

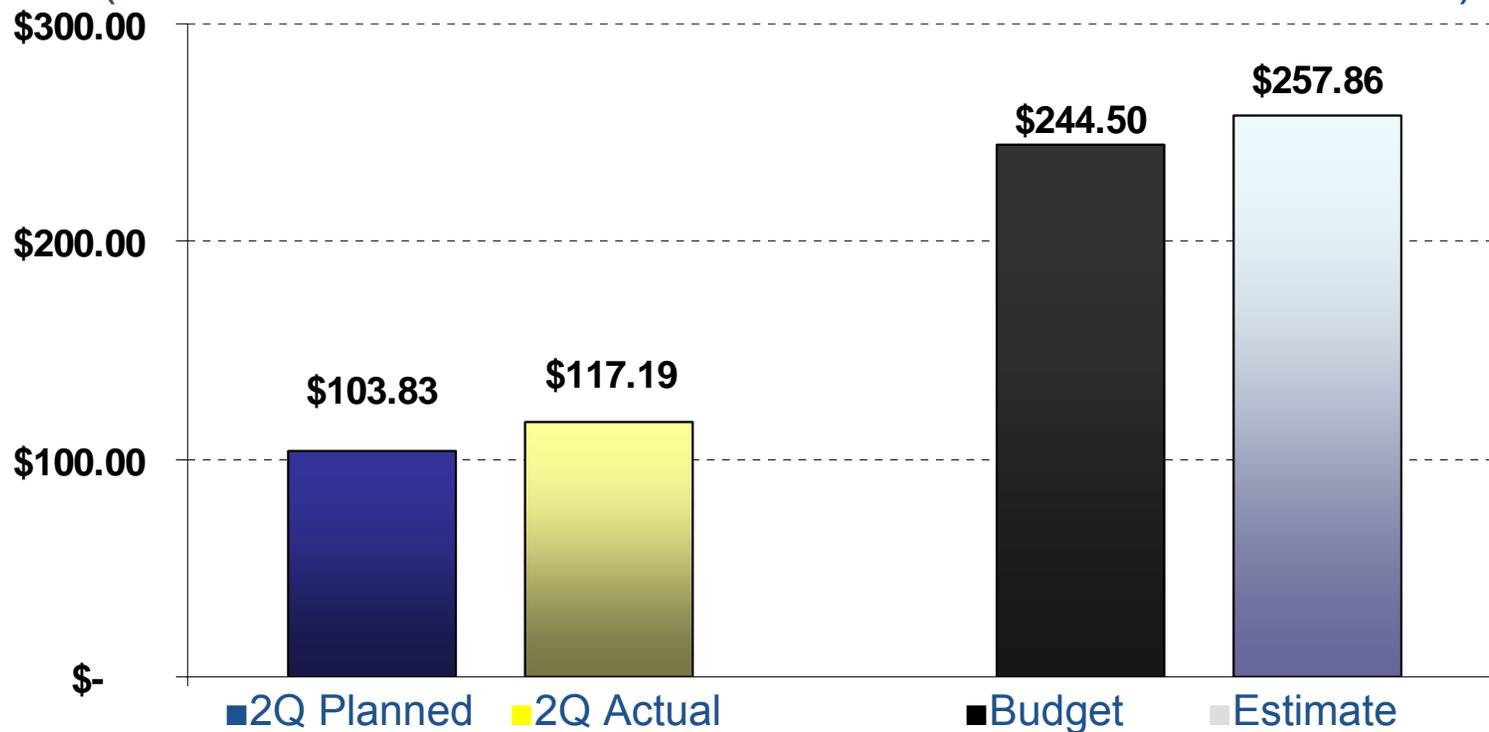
Over 75% of total Tax Bill for schools & County with less than ¼ for City

Sample Property Tax Statement



CPS Revenues (\$ in Millions)

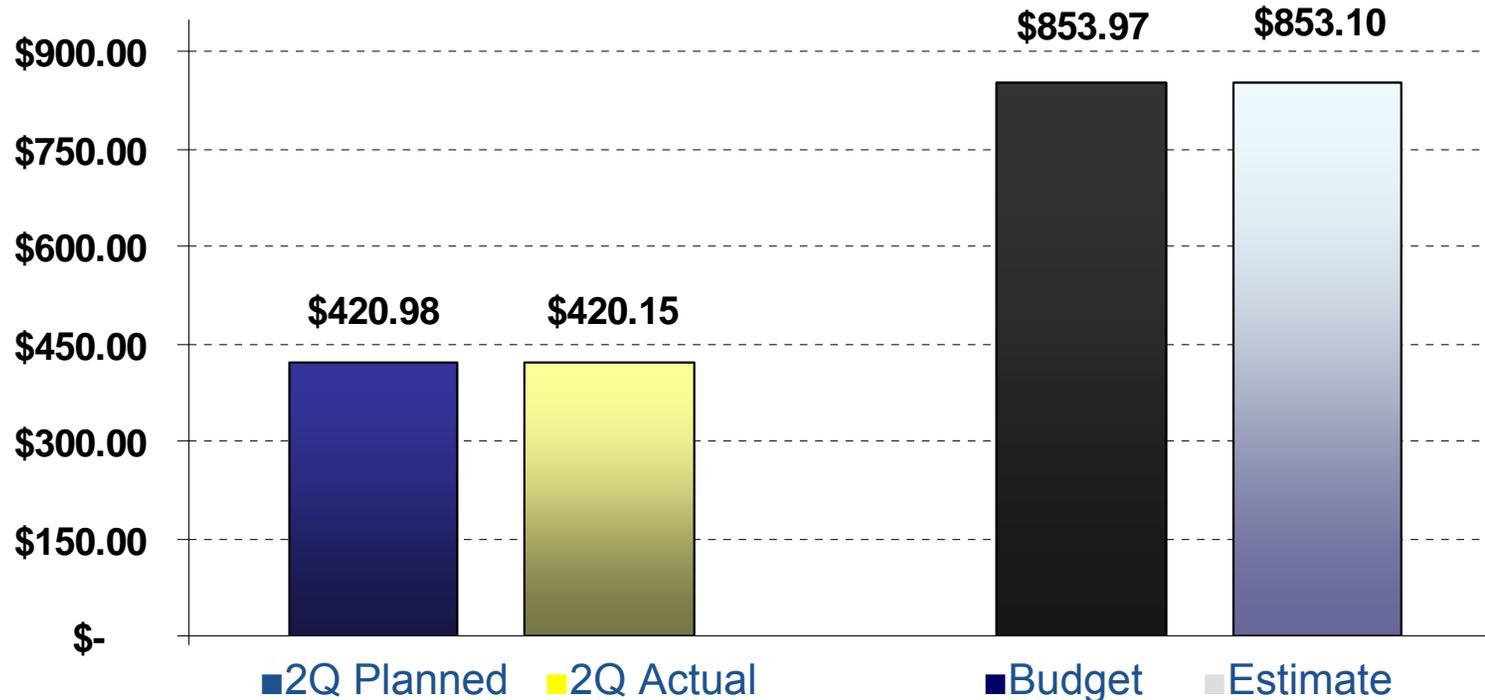
FY 2008 Estimate \$13.4M over FY 2008 Budget
 (“Additional CPS Transfer” revenue not shown in amounts)



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	103,830,000	117,190,758	13,360,758	244,503,000	257,864,000	13,361,000

General Fund Expenditures (\$ in Millions)

FY 2008 Estimate \$869K under FY 2008 Budget
(Includes Mid-Year Budget Adjustments)



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Expenditures	420,975,298	420,147,347	827,951	853,972,191	853,103,404	868,786

Development & Planning Services Fund

- Enterprise Fund established in FY 2007
 - Development Services Department
 - Planning & Community Development Department
 - Fire Prevention (New Commercial & Annual Inspection)
- Development revenues support development services
- Enhanced accountability by appropriately aligning revenue with expenses and adjusting to economic trends
- Greater trust by stakeholders and improved perception of the departments

Development & Planning Services Fund

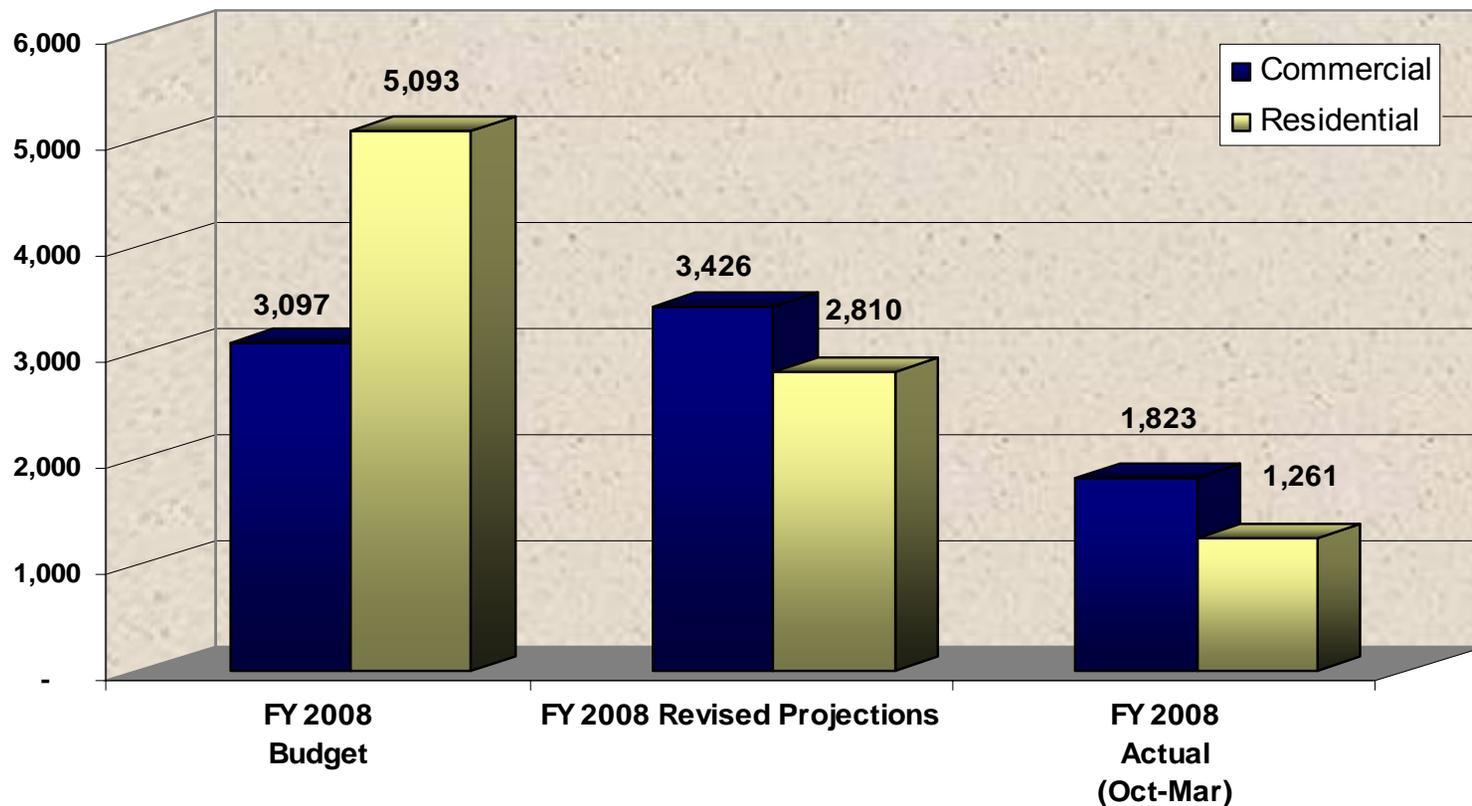
- 1st Quarter Activity
 - Fund experienced 10% decrease in actual revenue collected compared to 1st Quarter Adopted Budget plan amount
 - 53% decrease in new residential permitting activity compared to plan amount
 - Commercial permitting consistent with planned levels
 - 3+9 Financial Report projected negative ending balance within fund that was originally estimated in FY 2008 Budget to be positive at year end

Development & Planning Services Fund

- Deficit Reduction Plan that would eliminate shortfall by end of FY 2009 presented to Council during 3+9 Financial Report
- Plan freezes 36 vacant positions for remainder of FY 2008 and FY 2009
- Deficit Reduction Plan not projected to impact current service levels
- Stakeholders indicate a preference for reduction in positions over additional fee increases

Development & Planning Services Fund

Development Services - Building Permits (New & Existing Commercial/New Residential)



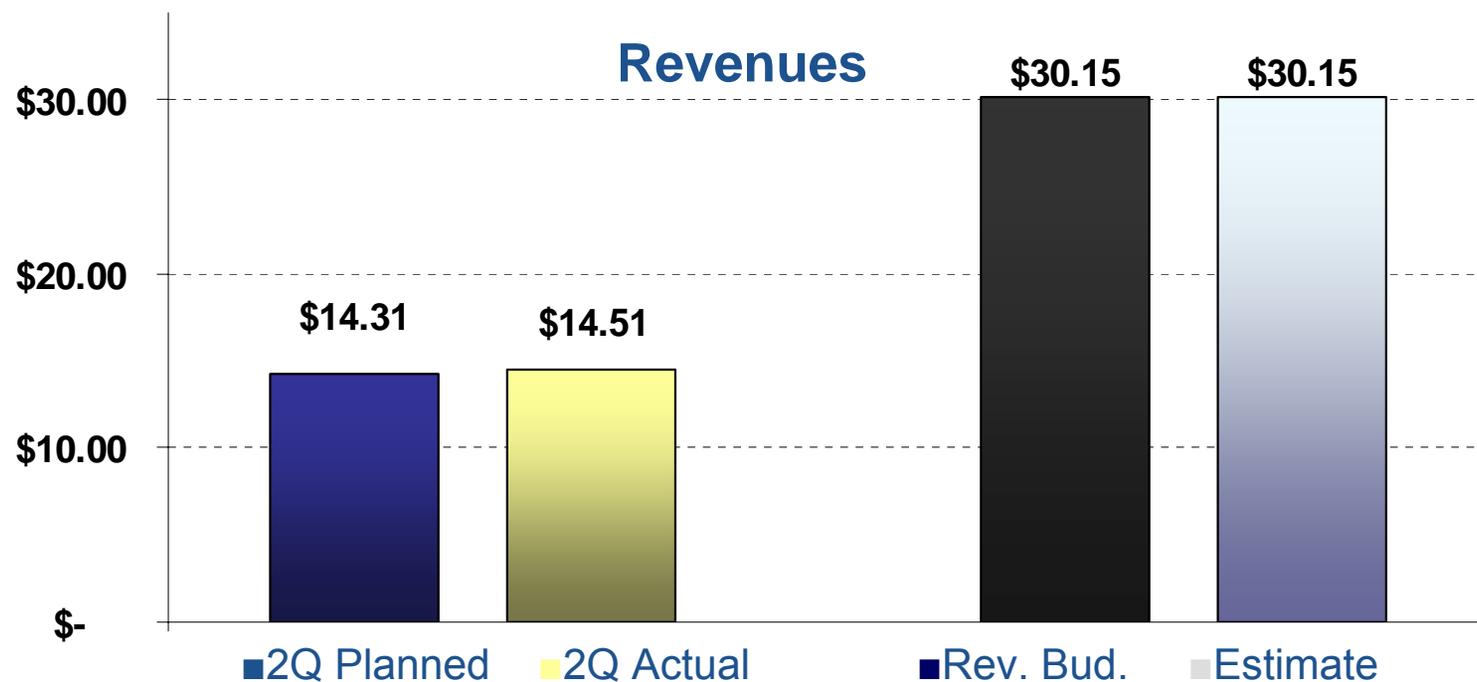
Development & Planning Services Fund

Performance Indicators

Activity	Goal	Oct 07 - Mar 08 Performance
Telephone Abandonment Rate	5%	4%
Major Plat Technical Review		
Longest Review - All Agencies	35 Days	41 Days
Longest Review - Development Services	35 Days	23 Days
Zoning Verification Letters	10 Days	4 Days
Residential Building Plan Review (Initial)	3 Days	2 Days
Complex Commercial Plan Review (Initial)	18 Days	19 Days
Building Code Inspections Performed as Scheduled	95%	97%

Development & Planning Services Fund (\$ in Millions)

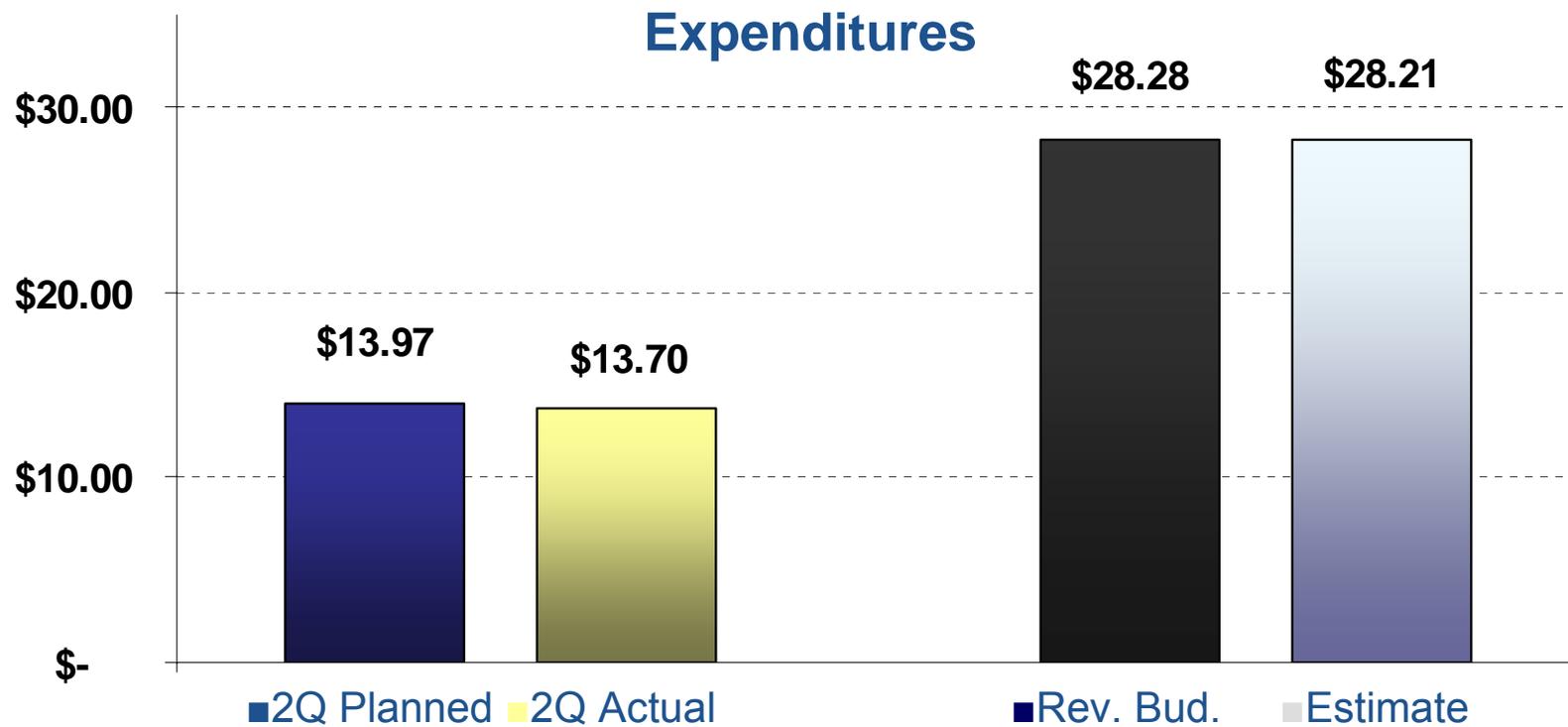
- FY 2008 Revised Budget figures shown at Levels reflecting implementation of Deficit Reduction Plan



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Rev. Budget	FY 2008 Estimate	FY 2008 Variance
Revenues	14,309,649	14,510,141	200,492	30,150,089	30,150,089	0

Development & Planning Services Fund (\$ in Millions)

- FY 2008 Revised Budget figures shown at Levels reflecting implementation of Deficit Reduction Plan



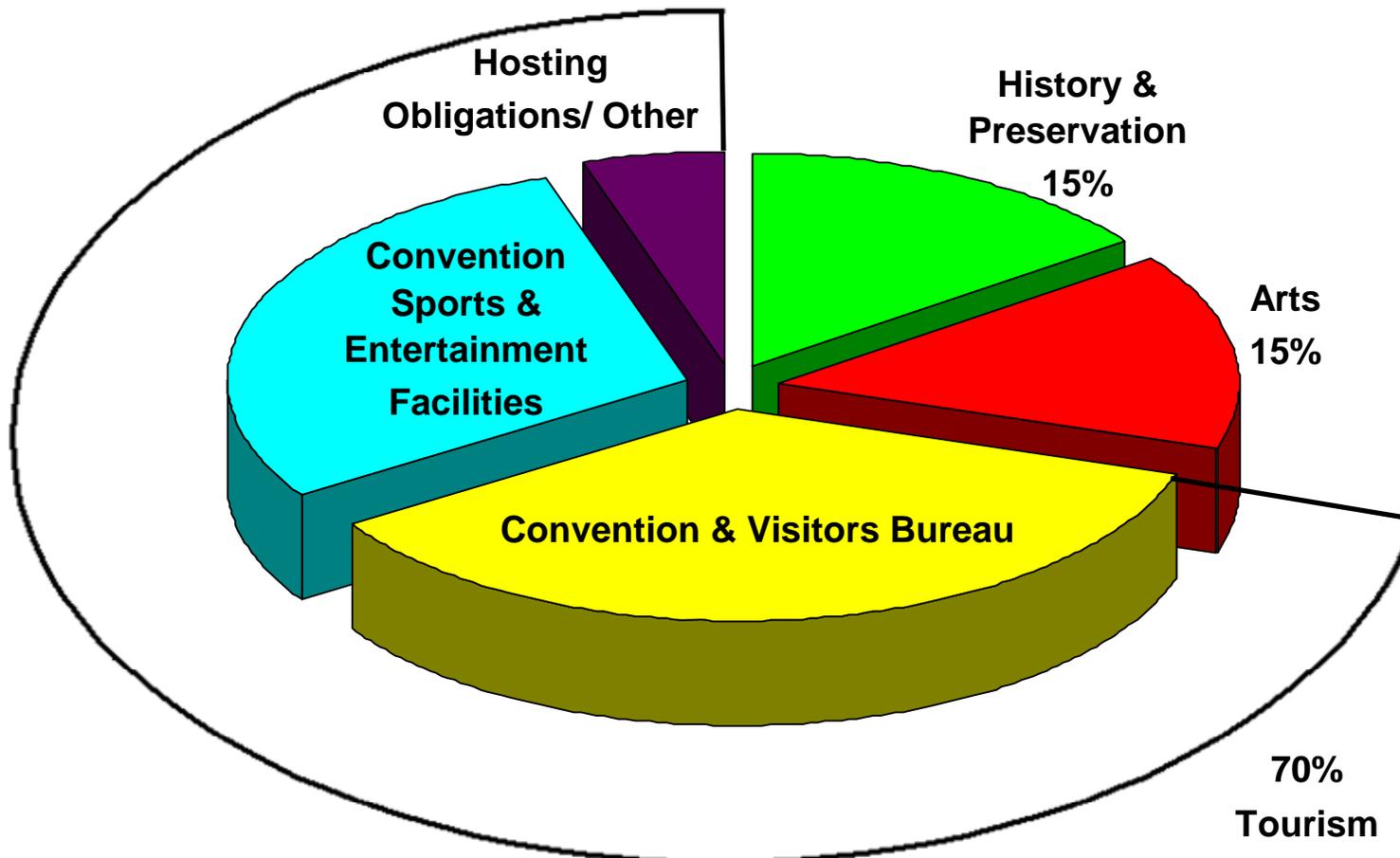
	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Rev. Budget	FY 2008 Estimate	Favorable Variance
Expenditures	13,974,334	13,703,107	271,227	28,281,260	28,213,426	67,834

Hotel Occupancy Tax Related Funds

- Resources
 - Hotel Occupancy Tax Collections
 - Convention Center / Alamodome Revenues
- Operations
 - Convention Center & Alamodome
 - Convention & Visitors Bureau
 - Cultural Affairs
 - International Affairs
 - Arts & Cultural Programming

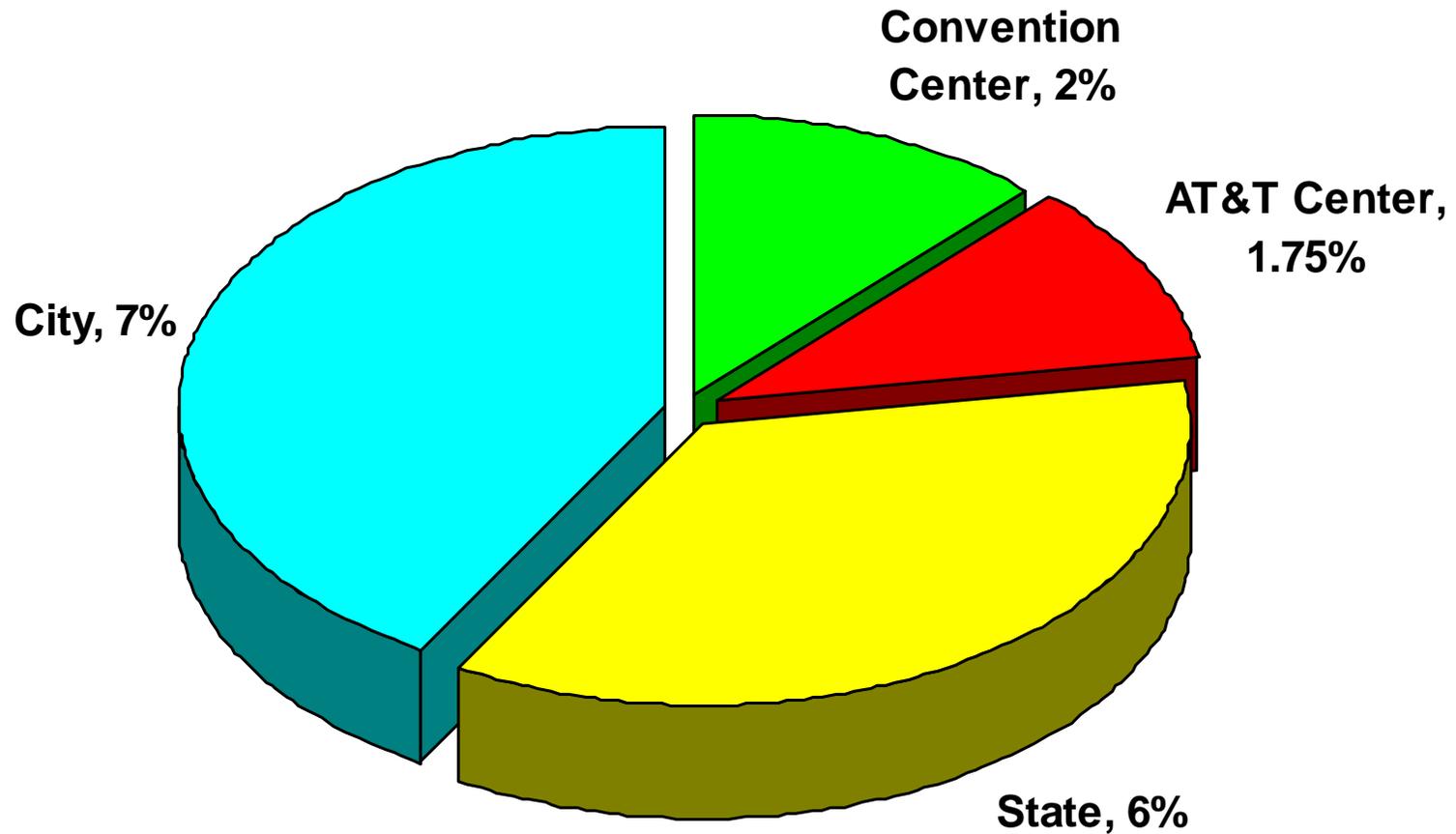
Hotel Occupancy Tax

FY 2008 Tax Distribution



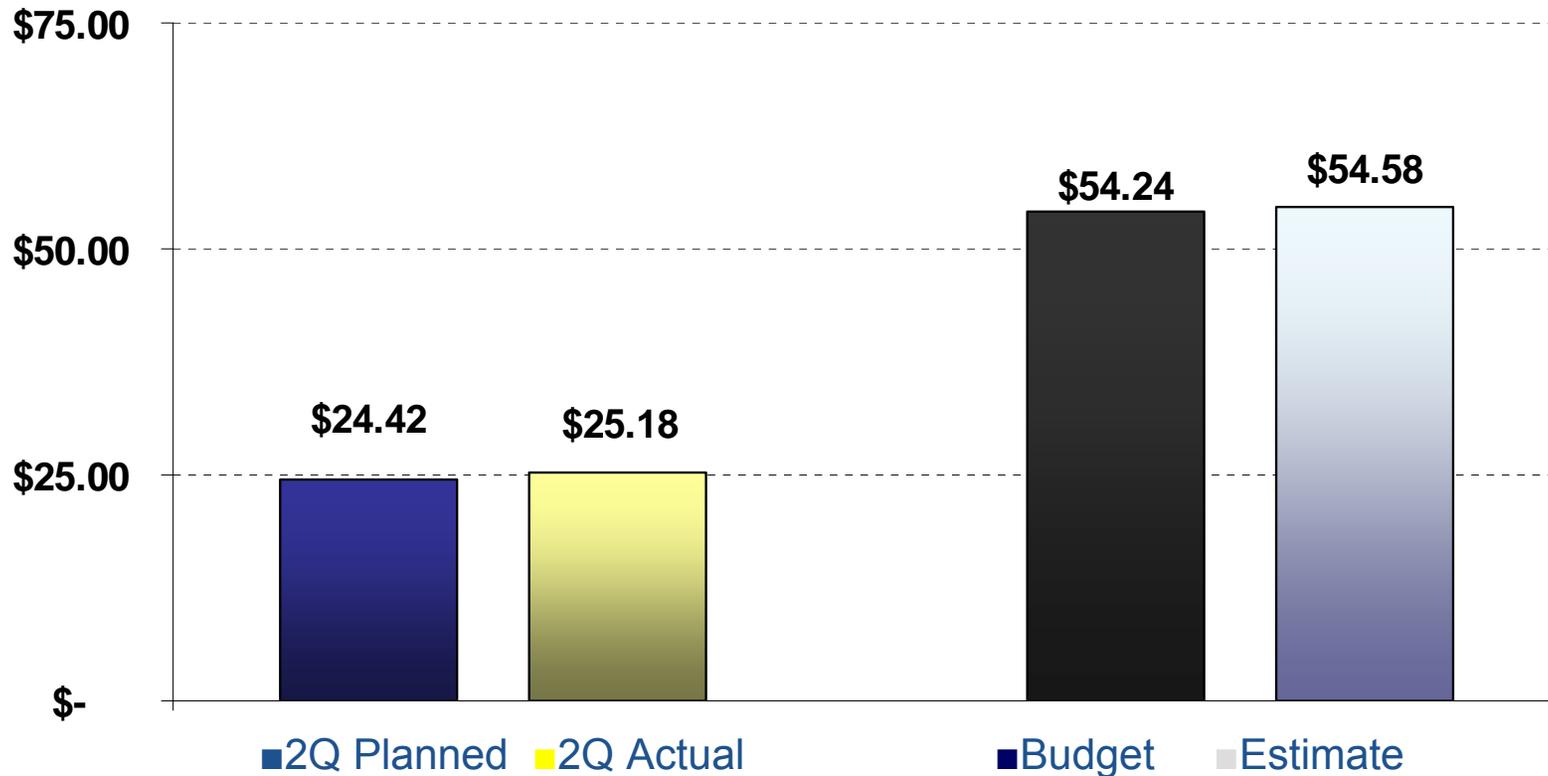
Hotel Occupancy Tax Rate

Total Rate: 16.75%



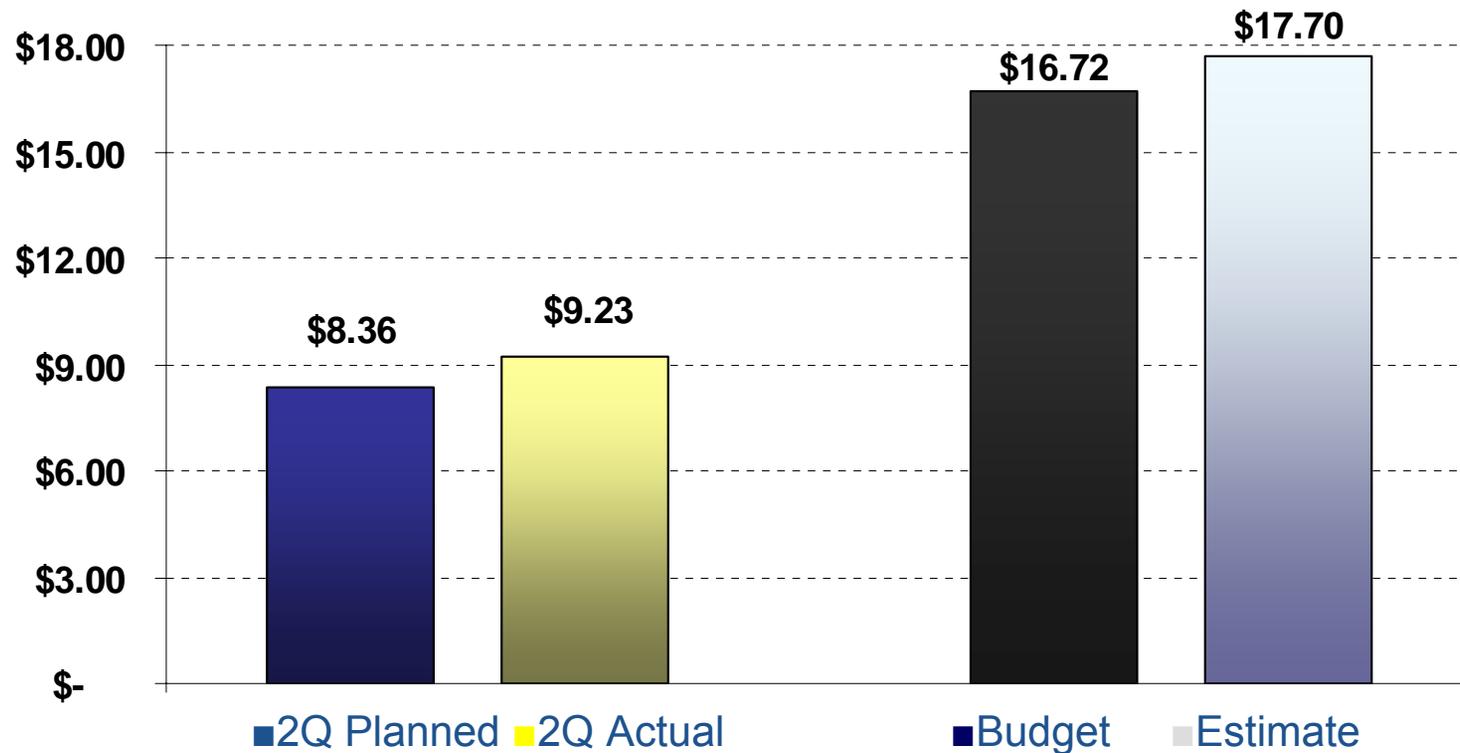
Hotel Occupancy Tax Fund (\$ in Millions)

Revenues—HOT and Interest



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	24,420,804	25,182,380	761,577	54,235,857	54,577,849	341,992

Convention Center / Alamodome (\$ in Millions)

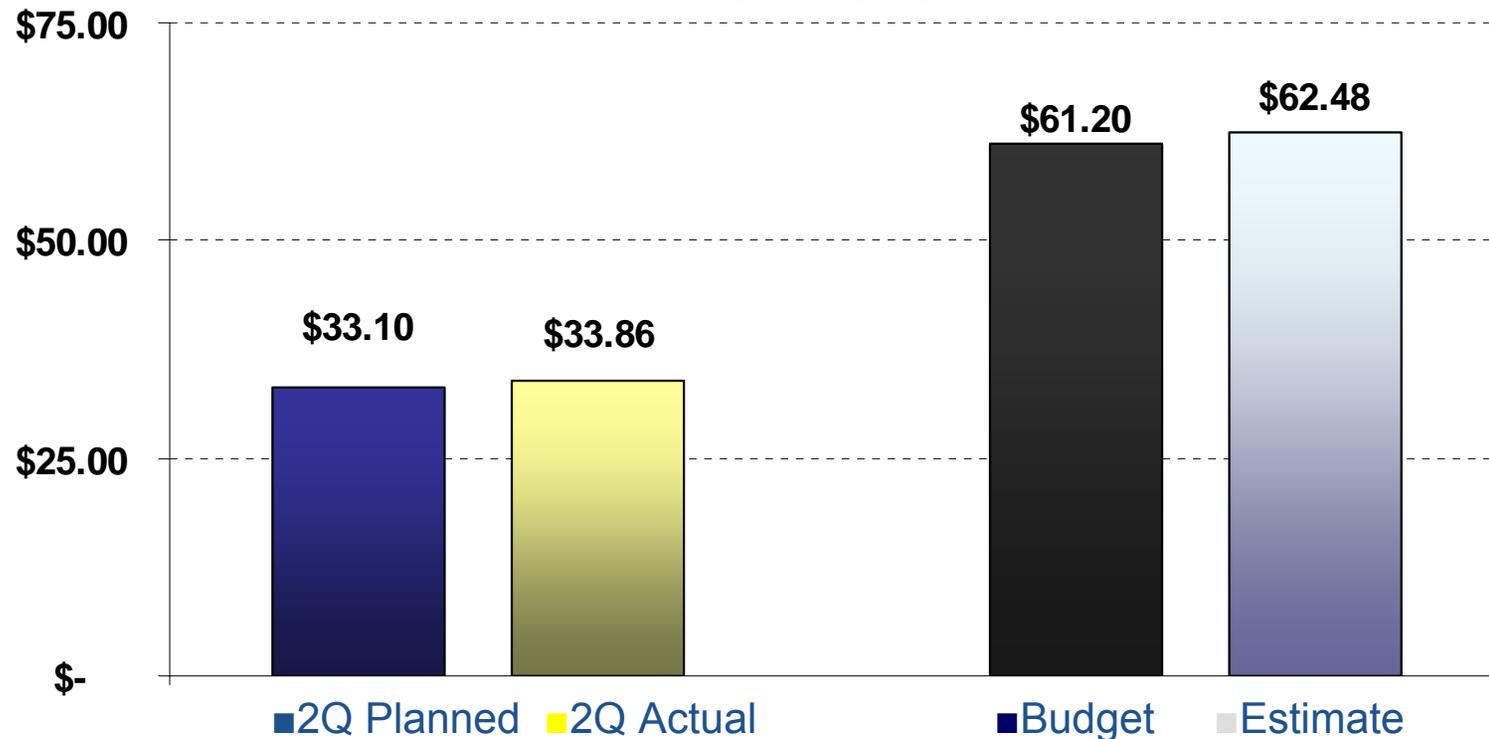


	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	8,362,161	9,234,607	872,446	16,724,322	17,703,404	979,082

Airport Operating Fund (\$ in Millions)

FY 2008 Estimate \$1.3M over FY 2008 Budget

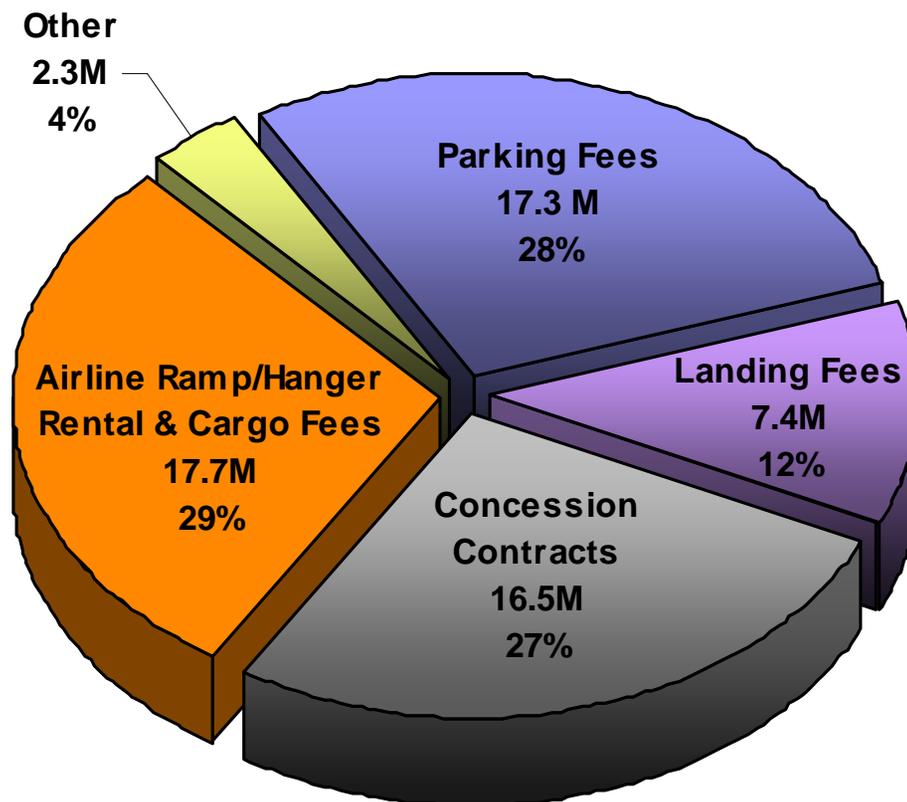
Revenues



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Revenues	33,101,666	33,856,335	754,670	61,203,331	62,476,045	1,272,714

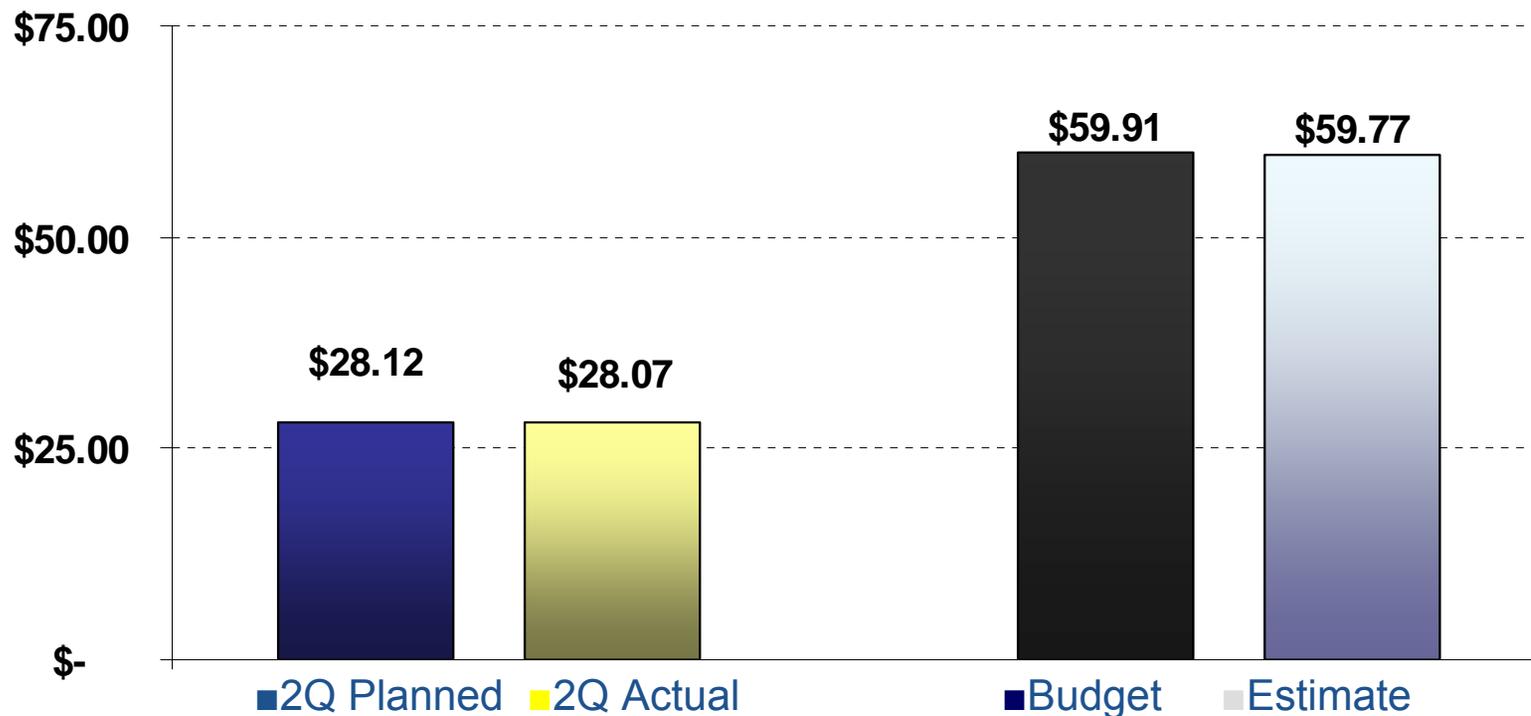
Airport Operating Fund

Revenue Summary (\$61.2 Million)



Airport Operating Fund (\$ in Millions)

FY 2008 Estimate \$138K under FY 2008 Budget
Expenditures



	2Q-Planned Amount	2Q-Actual Amount	Favorable Variance	FY 2008 Budget	FY 2008 Estimate	Favorable Variance
Expenditures	28,123,617	28,072,826	50,791	59,907,455	59,768,531	138,924

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